





# **Mission Statement**

To deliver an electricity supply service of the best quality and value to our customers

to satisfy the interest of the shareholders and employees;

to support sustainable development and contribute towards a high quality of life for our people. 4

ST. VINCENT ELECTRICITY SERVICES LIMITED

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# **CORPORATE INFORMATION**

# **REGISTERED OFFICE**

Paul's Avenue, Kingstown St. Vincent and the Grenadines

#### DIRECTORS

Mr. Douglas Cole – Chairman, B.Eng EMBA Sir Vincent Beache – KCMG Mr. Maurice Edwards – BSc., CGA, O.B.E. Mr. Kirk Da Silva – MCMI, AFA, AICB, CFE, Acc. Dir. Mr. Godfred Pompey – Q.A.T, BSc. MA Mr. Brian George – B.Eng., MSc., PMP Mr. Simon Glynn Mr. Patrick Da Silva Mr. Roosevelt Trent

COMPANY SECRETARY

Mrs. Juliette Hinds-Wilson – CMA, FCA, Grad ICSA

# **CHIEF EXECUTIVE OFFICER**

Mr. Thornley Myers – MSc, MASC, Dip. Mgmt.

#### **SOLICITORS**

Saunders & Huggins Bonadie Street, Kingston St. Vincent and the Grenadines

#### **BANKERS**

The Bank of Nova Scotia First Caribbean International Bank Ltd National Commercial Bank (SVG) Ltd. RBTT Bank Caribbean Limited

## AUDITORS

KPMG Eastern Caribbean Chartered Accountants

#### SENIOR EXECUTIVE MANAGEMENT

Chief Executive Officer Mr. Thornley Myers

Manager Engineering Dr. Vaughn Lewis

Manager Finance Mrs. Juliette Hinds-Wilson

# SENIOR MANAGEMENT

Manager Internal Audit Ms. Joan Millington

Manager Customer Service Mr. Steve Wyllie

Manager Human Resource & Admin. Mrs. Jillian Williams-Douglas

Manager Information Systems Mr. John Rickards

Senior Transmission & Distribution Eng. Mr. Elrias Williams

Senior Generation Engineer Mr. Leonard Deane

Senior Planning Engineer Vacant

# CHAIRMAN'S REPORT TO THE SHAREHOLDERS

During 2007 we continued our focus in exploiting our opportunities to decrease our dependence on fossil fuel, and the fuel surcharge rate charged to our customers. We have maximized our generation from our hydro plants and combined with our diesel generation realized an increase in production of 6,790,400 kWhs for the period under review.

The balance sheet reflects net assets of \$139 million compared with \$136 million in 2006 and we were able to put our newly constructed Lowmans Bay power plant into full commercial operation as of February 2007.

The Board looks to the future as we are continuing our efforts to generate a significant portion of our energy from renewable resources through the expansion of our existing hydro plants, wind farm development and to exploit our geothermal potential. In an environment where operational costs are increasing, our efforts to contain costs by greater efficiencies, is ongoing.

Our health and safety record remains good. We continued our colleague-driven community agenda which encourages positive interaction with our local communities.

Douglas Cole CHAIRMAN The Directors are pleased to present their report for the year ended December 31, 2007:

# **DIRECTORS' REPORT**

# **1. Financial Statements**

The annexed audited Financial Statements show net earnings for the year of 5,486,212 after accounting for income tax expense of 2,830,423.

# 2. State of Affairs

The state of affairs of the company is as set out in the financial statements on pages 19 to 51. There were no significant changes during the financial year.

# 3. Principal Activities

The company's principal activities consist of the generation, transmission and distribution of electricity throughout the state of St. Vincent and the Grenadines. There were no significant changes during the year.

# 4. Directors

The Directors of the company for the financial year ended December 31, 2007 were:

- Douglas Cole, Chairman
- Sir Vincent Beache
- Godfred Pompey
- Maurice Edwards
- Kirk DaSilva
- Brian George
- Simon Glynn
- Roosevelt Trent
- Patrick DaSilva

# 5. Auditors

The retiring auditors KPMG offer themselves for reappointment at a fee to be agreed with the Directors.

On behalf of the Board of Directors



Douglas Cole Chairman

Juliette Hinds-Wilson Corporate Secretary

M. Edneand

Maurice Edwards Director

# **OPERATIONS REPORT 2007**

#### **CORPORATE OVERVIEW**

A review of the company operations during the year 2007 will show that on a comparative basis with previous years' performance, the organization had a quite successful year. The company continues to provide a reliable and high quality source of electrical energy to the residents of St. Vincent and the Grenadines.

Electricity sales rose 5.8 % from 118.525 million kWh in 2006 to 125.451 million kWh. Total customers increased 2.95 % from 36,840 in 2006 to 37,927 in 2007. Electricity revenue growth is driven by increased demand spurred by a thriving economy as there was no increase in tariff base rates. The average annual consumption per customer increased from 3,217 kWh to 3,307 kWh.

Fuel prices continued their steady upward movement during the year and this put pressure on the fuel surcharge rate applied to our customers' bills. This variable monthly rate as billed to customers reflects variations in the cost of diesel fuel used in the generation of electricity.



Annual Average Fuel Surcharge Rate cents/kWh

In an effort to improve the relationship with our customers, the company embarked on the building of a corporate communications section by recruiting its first Communications Officer. The spiralling cost of fuel and its effects on the Fuel Surcharge Rate proved to be a challenge in furthering this objective.

Cognisant of the inextricable link between the cost of electricity and the cost of Diesel Fuel the company took several initiatives aimed at increasing the amount of renewable energy from indigenous renewable energy resources. In this regard the company increased the amount of sites being investigated for the development of wind parks and issued tender documents for the refurbishment of the Richmond and South Rivers Hydroelectric power plants. While our efforts at increasing the amount of energy from renewable resources is an exercise not likely to produce immediate benefits to our customers, throughout the year we have participated in several exercise aimed at providing customers with direct cost saving through informed choices. In this regard our organisation has being promoting energy conservation and energy efficiency via the print and electronic media, and we also participated in the project sponsored by the Government of St. Vincent and the Grenadines and the Republic of Cuba that replaced 167,000 incandescent bulbs with energy saving Compact Fluorescent Lamps.

With the completion of the Lowmans Bay Power Plant the company concentrated on Phase II of the expansion of the 33 kV Line and Substation Project, and to this effect a Contract was signed with the United Kingdom based contracting firm Interserve Industrial Services. This project will provide reliability of the power system and provide additional access routes for the transport of power from the Lowmans Bay Power Plant to the major load centre in the city - Kingstown.

With respect to its corporate responsibility, the organisation continued its partnership with the Ministry of Education by organising and hosting the Annual VINLEC Power Tours programme in which children from six secondary schools were able to visit and learn about the company's operation over the summer vacation. In addition to this effort our organisation continue to support the nation's premiere festival of arts and culture – Vincy Carnival, as well as the National Nine Mornings festival held in December each year. In the area of Sports, the company continues to build on the excellent relationship that it has with the North Leeward Sports Association in the sponsorship of the North Leeward Cricket competition. Our effort in this regard is proving to be a tremendous success in that a number of the nation's top young cricketers are now emerging from this area of the State. Our corporate responsibility extended to those in our society with special needs, and in this regard we extended assistance to the following organisations: the National Cancer Society, National Society for the Blind, National Society for Persons with Disability, The Salvation Army, and St. Benedict Day Nursery and Children Hospital.

The organisation continued to be faced with the challenge of filling certain critical technical position and a higher than normal turnover rate among young employees. In an effort to address the subject of technical staff, the company has renewed its apprenticeship programme with the Technical College, and efforts were made at seeking entry for members of staff into a regional technical



Students of VINLEC Power Tours receiving instructions

tertiary institution in Trinidad and Tobago. It is anticipated that through continued dialogue with this institution the organisation will be able to seek matriculation for at least three employees in the year 2008. The changing outlook and interest of new labour market entrants, as well as an abundance of training opportunities s posing a challenge to the organisation with respect to keeping young employees.

This matter is currently undergoing profound analysis with the hope of refashioning the work place to perhaps attend more to the interest of the new labour market entrants, as well as providing greater opportunities for career development within the organisation.

The organisation continued to focus on the development of employees and the critical role they play in the exercise of the organisation's

mission. During the year a significant amount was invested in the area of training and development of employees, and several events were held for employees and the extended VINLEC family. Once again the company hosted a successful Annual Awards Ceremony, and events such as the Family Fun Day and Annual Christmas Party for Children of Employees were well attended. In the area of recreational staff events, the VINLEC Power Stars Football Team and the VINLEC Staff Choir continued to make their mark on the community.

# FINANCIAL RESULTS OPERATING REVENUES

Operating revenues increased to EC\$110.685 million, 6.6 % higher than 2006 revenues of EC\$103.828 million. This reflects a 5.1% increase in basic electricity revenue (EC\$66.092 million versus EC\$62.871 million in 2006). Fuel surcharge revenue increased 8.8% (EC\$44.592 million versus EC\$40.957 million in 2006), which fundamentally reflects higher fuel prices and fuel consumption compared to the same period last year. During 2007 the company consumed 6.617 million gallons of diesel fuel at a cost of EC\$47.895 million dollars in the generation of electricity. This translates into an average price per gallon of EC\$7.2373 compared with EC\$7.1387 in 2006; i.e. a 1.38 % increase in the price per gallon.

#### From Where the VINLEC\$ Came



#### **Operating expenses**

Operating expenses increased 4.59 % from 94.370 million in 2006 to 98.709 million in 2007. Fuel oil and lube oil costs, the company's most significant operating expense, increased 8.57% from 45.083 million in 2006 to 48.947 million in 2007. The ongoing upward movement in the price of world oil prices continues to put pressure on the fuel surcharge rate applied to customers' bills.

This rise in price, although due to factors entirely beyond the company's control, continues to be a major source of customer complaints relating to the high cost of electricity as VINLEC is allowed to recover the variations in the cost of fuel from customers. During the year our price per Imperial Gallon of fuel reached a high of \$9.4322 resulting in our annual average being \$7.2372.



Average Annual Fuel Cost \$/Imperial Gallon

The cost of electricity generation (excluding fuel cost) in 2007, increased 11.7% from \$25.175 million in 2006 to \$28.299 million. This increase is directly attributed to the depreciation charge related to our higher asset based as a result of our putting into commercial operation, in February 2007, our new plant at Lowmans Bay.

Transmission and distribution (T&D) expenses increased 2.23% to EC\$12.634 million over last year (EC\$12.358 million). T & D maintenance activities were concentrated around line, transformer, and streetlight maintenance plus tree trimming as planned.

General and administrative expenses decreased from EC\$16.193 million to EC\$13.354 million, a 5.33 % year over year decrease in keeping with our cost containment efforts. How the VINLEC \$ was spent



## **Earnings**

The 2007 pretax earnings amounted to EC\$8,316,365 compared with EC\$5.958 million in 2006. Taxes for the year amounted to EC\$2.830 million (current and deferred), resulting in after tax earnings of EC\$5.486 million.

The improvement in profitability in the current year contributed to the improvement in the return on capital employed which was calculated at 18.8% ; as well as earnings per share which moved from \$0.17 in 2006 to \$0.94 in 2007.

#### Insurance

All our Transmission & Distribution assets continue to be excluded from our insurance policies as the company deemed it uneconomical to obtain Transmission & Distribution coverage at the prevailing rates. The company has set aside an additional \$3,000,000 out of Retained Earnings in anticipation of the establishment of a Self Insurance Fund to initially cover our Transmission & Distribution assets. The fund balance currently stands at EC\$12 million.

# ENGINEERING

#### **Generation Department**

In February 2007 the Lowmans Bay Power Plant was official taken over by the company after a period of several months delay from the official completion date. The operation of this new power plant with an installed capacity of 8.6 MW proved to be an essential component of the company's generating arsenal, especially in a year when output from the hydroelectric power plants were reduced due to climatic conditions.

During the year the department met its fundamental objectives of: generating enough electrical energy to meet the requirements of the power system in a cost effective and reliable manner, maximising energy generated from the company hydroelectric plants, and implementing the planned maintenance schedule for the company arsenal of generators.

During the year the department was responsible for the production of 141,093 MWh of electricity (5 percent increase on 2006) an all time peak demand for electricity in St. Vincent of 19,910 MW. Three other systems registered all time peaks loads during the year namely; Bequia 1,395 KW, Canouan – 2,310 kW and Mayreau – 43KW.

#### **Transmission & Distribution**

The department's main focus was ensuring the reliability of the transmission and distribution infrastructure by maintaining the component parts of the system. In addition to this, the department participated in the extension of the distribution system to provide electricity to new customers with electricity, and along with the consultant PB Power, managed the process leading to the award of the Contract to expand the 33 kV Line System. In the area of capital works, the following were completed: Phase I of the 33kV line expansion programme, 11kV feeder from Lowmans Bay to Campden Park, electrification of the Harmony hall Housing development, electrification of a small housing settlement in Ottley Hall, Installation of 500kVA transformer and additional cabling at Arnos Vale Sporting Complex for Cricket World Cup, Installation and energising of Ring Main Unit with High voltage metering at the National Insurance Services building, Installation of 1000kVA transformer at St. Vincent Brewery Ltd.

In addition to the aforementioned the department supervised the implementation of 186 jobs resulting from request made by customers for new installation to receive electricity supply or relocation of existing installations. A total of 1196 new services were added to the distribution system as new connection.

In the area of hardware infrastructure maintenance, significant work was done in the area of pole replacement, tree trimming, transformer maintenance, Streetlight maintenance, and Hardcourt light maintenance. The department also ensured a high level of availability of the company's vehicular fleet by providing good preventative maintenance services.

#### **Planning Department**

The Planning Department in our organisation is principally concerned with the development and implementation of projects across the company. In addition to this significant mandate the department is charged with the responsibility to carry out analysis of the Power System with the objective of improving its operational efficiency. During 2007 this responsibility was executed with aplomb.

Following the departure of the Project Manager and the Project Engineer PB Power on the Lowmans Bay Power Plant Project, the Planning Department took on the task of concluding all outstanding issues relating to the project. The most significant issue was the resolution of items on the defects list. Some were resolved in 2007 though many are scheduled for completion in 2008. By far, one of the most important issues addressed in 2007 was a protection/coordination problem that resulted in several unplanned outages of the plant in October 2007.

The Planning Department completed the installation of onload tap changers at the Kingstown Substation. This installation is the first of its kind for VINLEC and is significant in that it allows the Operations to maximize the use of the Substation and the Lowmans Bay Power station while improving the voltage quality for customers supplied from the substation.

The Planning Department worked closely with the Generation Department to reconfigure the Transmission and Distribution Department with the objective of reducing losses and improving protection coordination on the system. In addition to this, much work was done with Consultant PB Power to develop and implement a Protection Coordination study for mainland St. Vincent. The process concluded with a training activity on Protection Coordination for several members of our technical staff.

Work to develop VINLEC's SCADA system continued during the year. The major technical hurdle being experienced exists in the area of communication with the various satellite stations. An Optic Fibre has been proposed to address this matter and work began in earnest during the last quarter in 2007 with the training of key staff on fibre optic technology. Work on renewable energy continued in 2007. The most significant achievement was the installation of a 30 meter lattice tower and wind measuring equipment at Ribishi Point. Initial results from this installation are very promising and the site will definitely feature as a favourite site for a future wind farm. In addition to this, a 10 metre Pole with wind measuring equipment was installed at Belle Isle Hill as part of the company's investigation towards increasing the amount of electrical energy from renewable resources. Work also continued on the rehabilitation of the Hydro Power Stations at South Rivers and Richmond. The progress was retarded by the failure to attract a reputable contractor for a turnkey project to upgrade the Stations and Pipelines. The decision was made to split the project into two projects;

pipeline upgrade and new Generator installation. The company also commenced worked on topographical surveys for both South Rivers and Richmond as this will be required for proposed upgrade work at these locations.

#### **Finance Department**

During 2007 The Finance Department continued to provide financial and related services, while supporting the company in meeting its corporate goals and objectives. As principal stewards of the company's financial resources, the Department has a unique responsibility to staff and external parties to:

- Develop, analyze and maintain budgeting, accounting, and reporting procedures and systems
- Ensure compliance with company policy and external fiduciary requirements, and
- Engage in high quality, conscientious and effective service

This responsibility was discharged with integrity and confidentiality and a commitment to the highest professional and ethical standards.

During 2007 one of the Department's main goals was the reorienting of the Stores Section towards its primary purpose: that of ensuring the timely availability of all spare parts, materials and consumable spares required for the efficient and cost effective operation of the company. By year end significant progress had been made as evidenced by:

• Improved communication with all internal customers including providing feedback

on the status of delivery of goods and services

- Requisition fill rate in the 90th percentile
- Streaming of weekend and daily fuel deliveries for improved efficiency and reduced cost
- Near elimination of excess storage charges levied by the port Authority. Indeed where these exist, they are due to circumstances beyond our control
- Significant improvements in the turnaround time and processing of invoices thereby improving the payment cycle to Suppliers.

Efforts were made during the year to make the most effective use of the department's human resource by continued training and development of the staff.

All members of the Stores Section were enrolled in the Stock Control and Inventory Management and Purchasing Programs, while some employees in the Accounts Section have enrolled in Professional Accounting Programs.

#### **Customer Services Department**

Although the product offered to customers has not changed, the challenge facing the organisation has been that of providing a range of tangible and intangible services that would not only meet, but exceed the customer's expectations. This challenge is not an easy one, especially in an environment in which the expectations of the customers are changing. Notwithstanding, the organisation is involved in a number of initiatives to support this quest. The frontline staff of the company continues to receive training in the area of customer care and much effort was dedicated to not only improving productivity but in ensuring that each customer receives the desired level of attention. It is clear that these efforts are reaping dividends in that many customers have commented on the efficiency in which our frontline staff dispatches large numbers of customers requiring their attention.

During 2007 the company provided a greater amount of information and educational information than hitherto. These included: press releases, participation in Radio Talk Shows, publications in the print media, and infomercials on Radio and Television. Through these various mediums the company kept its customers informed on planned and unplanned events, developments in the company infrastructure, as well as the promotion of energy efficiency and energy conservation. As part of our efforts in energy conservation, a display Board was mounted at the company premises for a period of approximately three months when customers were able to view and make a comparison between the consumption of Compact Fluorescent Lamps and Incandescent bulbs.

During 2007 the company's Hand Held Meter Reading devices were upgraded to provide increased storage of meter readings, as well as provide greater flexibility with respect to upload/ download of meter reading data.

#### **Internal Audit Department**

Internal audit is mainly concerned with the monitoring of an organisation's internal control systems, risk management and governance procedures. An assessment of the risks associated with internal control processes is carried out and management is advised accordingly on how it can be improved.

The 2007 internal audit work plan was developed with a view to cover aspects of the company's business activities, that took into account the financial, operational and compliance risks. Given this approach, the following audits were conducted during 2007 by the Internal Audit Department.

- Analytical review of employee vacation and overtime
- Fleet management
- Purchasing
- Customer Services
- Disaster planning and contingency
- Inventory (IT and Stock)

In selecting the areas audited, consideration was given to the level of risk exposure, accountability for and protection of the company's resources, and business continuity.

The audits conducted during 2007 noted that the company had a system of internal control in place, however in some instances it needed to be more robust. Recommendations for improvement were made to strengthen the system and ensure consistent application of the internal controls.

#### **Information Systems Department**

The main activities of the Information System Department during the year were; implementation of the new HTE Human Resource Information System, the replacement of the Data Servers at the Cane Hall Engineering Complex and the Corporate Headquarters, the development of a data and Information Systems for management staff. 14

# ST. VINCENT ELECTRICITY SERVICES LIMITED



**Energy Efficiency Lighting Display Board** 

The HTE Human Resource Management Information System will enable the Human Resources Department to function much more effectively, once the necessary data has been input and the organisation is already beginning to see the benefits of this system. Data servers at the Engineering Complex were replaced with new, state of the art servers and data storage devices. On-site training was done to enable the information systems staff to efficiently manage the new hardware. Despite the difficulties in transferring approximately 500 Gigabytes of data from the old servers to the new storage devices the job was completed and the new servers are now operational.

In addition to the replacement servers, new servers were installed to facilitate the implementation of the GIS/HTE interface (Looking Glass) and the SQL data warehouse, as well as a server to facilitate the development of the Corporate Intranet.

During the fourth quarter of the year the servers at the corporate headquarters were replaced with new Data Servers. Together with the new Data Servers, there was a significant upgrade to the room where these are being housed.

There was significant progress in the area of developing a data and Information Systems for management staff.

# Human Resource And Administration Department

The challenges of a changing workplace, as well as the focus on employees of the organisation created

quite an active year for the Human Resource and Administration Department. This department is charged with the responsibility for the recruitment, training, and development of the company's most critical resource (its staff), as well as the implementation and management of systems geared toward the well being of employees, and the smooth functioning of the organisation.

Due to the higher than usual turnover of staff, the department facilitated the recruitment of a number of staff across several departments. The recruitment process was followed-up by orientation, training, and monitoring of the performance of the new recruits.

During 2007 significant amounts were expended in the training of staff at all levels of the organisation. The company re-introduced its Apprenticeship programme through an alliance with the Division of Technical/Vocational Education of the Community College. Three apprentices are currently enrolled in the programme. In addition to this, training was conducted for Craft Level Staff, Technicians, Engineers, and Senior Management Staff. At the same time, several members of the senior management staff were offered the opportunity to attend international conferences.

The protracted negotiations with the National Workers Movement led to a deterioration in the Industrial Relations Climate in the organisation, but the matter was ultimately resolved when both parties agreed to abide by the ruling of an Arbitration Tribunal. The company continued to place a high emphasis on safe work practices and the safety of its employees. During the year the organisation held the second edition of Safety Week (May 2007) and the opportunity was taken to highlight issues related to Environment Health and Occupational Safety. In response to an earlier Audit done of the gear use by the company's linesmen, during 2007 these employees were provided with new climbing gear offering enhanced security features while on the pole.

In its effort to continue the process of enhancing employee development within the company, the department implemented a project to develop Job Task Lists for several positions across the company. This exercise proved to be challenging, but rewarding for all those involved.

In its customary manner the department endeavours to create a climate of respect, and camaraderie among employees. Their efforts in this regard reaches not only employees, but their immediate families. During the year employee activities included; the Annual Awards Ceremony, the Family Fun Day, the staff Children Party, several events throughout the country for the VINLEC Staff Choir, staff picnics, and end-of-year festive events for community based outstation staff. The year culminated in employee Joseph Regisford

being awarded the coveted accolade of Employee of the Year 2007.



Thornley Myers Chief Executive Officer

# Financial statements 2007

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#### KPMG Eastern Caribbean

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#### INDEPENDENT AUDITORS' REPORT

To the Shareholders of: St. Vincent Electricity Services Limited Kingstown

#### Report on the Financial Statements

We have audited the accompanying financial statements of St. Vincent Electricity Services Limited, which comprise the balance sheet as at December 31, 2007, and the statement of income, statement of changes in equity and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Shareholders of: St. Vincent Electricity Services Limited Kingstown

#### **Report on the Financial Statements**

Opinion

In our opinion, the financial statements give a true and fair view of the financial position of St. Vincent Electricity Services Limited as of December 31, 2007, and of its financial performance, changes in equity and its cash flows for the year then ended International Financial Reporting Standards.

KPMG

Chartered Accountants Kingstown, St. Vincent and the Grenadines October 30, 2008

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Balance Sheet As of December 31, 2007 With comparative figures for December 31, 2006 (Expressed in Eastern Caribbean Dollars)

Not	tes 2007 \$	2006 \$
Assets		
Current		
Cash 5	18,165,275	12,064,349
Short-term Securities 6	9,896,630	6,512,666
Trade and other receivables 7	35,125,330	29,948,997
Income tax refundable 8	4,705,227	1,960,228
Inventories 9	/	8,522,480
	78,662,003	59,008,720
Non-current		
Long-term investments 10	,	200,000
Property, plant and equipment 1		209,508,618
	210,985,886	209,708,618
Total assets	289,647,889	268,717,338
Liabilities		
Current		
Trade and other payables 12	, ,	24,870,534
Dividend payable	2,000,000	0
Borrowings 13	· · · · · · · · · · · · · · · · · · ·	3,181,300
	31,062,299	28,051,834
Non-current	76 602 402	64 026 225
Borrowings 11 Consumers' contributions to line extensions 14	, ,	64,936,325 8,003,905
Grant 11	, ,	239,112
Consumers' deposits 10	,	7,539,112
Deferred tax liabilities	, ,	23,774,226
	118,926,558	104,492,684
Total Liabilities	149,988,857	132,544,518
		, <u>, ,  </u>
Shareholders' equity		
Share capital 18	, ,	29,045,910
Revaluation surplus 1	, ,	34,019,111
Self insurance fund 1	, ,	9,000,000
Retained earnings	68,071,679	64,107,799
Total shareholders' equity	139,659,032	136,172,820
Total liabilities and shareholders' equity	289,647,889	268,717,338

The notes on pages 7 to 34 are an integral part of these financial statements.

Chairman

Approved by

Director

Statement of Income For the year ended December 31, 2007 With comparative figures for December 31, 2006 (Expressed in Eastern Caribbean Dollars)

	Notes	<b>2007</b> \$	<b>2006</b> \$
Revenues	11		
Energy sales		66,092,885	62,871,153
Fuel surcharge recovered		44,592,272	40,957,343
Other revenue		805,770	750,458
		111,490,927	104,578,954
		1	<u>.</u>
Operating expenses			
Diesel generation		23,599,969	19,999,902
Hydro generation		4,699,140	5,175,898
Transmission & distribution		12,634,904	12,358,452
Fuel surcharge		44,421,412	40,642,995
Administrative expenses		13,354,442	16,193,286
	25	98,709,867	94,370,533
Operating profit		12,781,060	10,208,421
Other (losses)/gains, net	19	(334,886)	(2,306,455)
Profit before finance costs and taxation		12,446,174	7,901,966
Finance costs		(4,129,539)	(1,943,734)
Profit before taxation		8,316,635	5,958,232
Taxation	20	(2,830,423)	(4,956,846)
Net profit for the year		5,486,212	1,001,386
	1		
Earnings per share	21	0.94	0.17

The notes on pages 7 to 34 are an integral part of these financial statements.

ST. VINCENT ELECTRICITY SERVICES LIMITED Statement of Changes in Fullity

Statement of Changes in Equity For the year ended December 31, 2007 With comparative figures for December 31, 2006 (Expressed in Eastern Caribbean Dollars)

ShareSelfRevaluationRetainedTotalcapitalinsurancesurplusearningsfund\$\$\$\$	29,045,910 6,000,000 39,378,056 60,747,468 135,171,434 (5,358,945) 5,358,945 - 3,000,000 - (3,000,000) - 1,001,386 1,001,386	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	29,045,910 12,000,000 30,541,443 68,071,679 139,659,032
	<b>Balance as of December 31, 2005</b> Revaluation surplus realized Self insurance fund appropriation Profit for the year	<b>Balance as of December 31, 2006</b> Revaluation surplus realized Self insurance fund appropriation Dividend declared Profit for the year	Balance as of December 31, 2007

The notes on pages 7 to 34 are an integral part of these financial statements.

Statement of Cash Flows For the year ended December 31, 2007 With comparative figures for December 31, 2006 (Expressed in Eastern Caribbean Dollars)

	2007 \$	2006 \$
Cash flows from operating activities		
Profit before taxation		
	8,316,635	5,958,232
Adjustments for:	0,010,000	<i>,,,,,,</i> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Depreciation	19,215,367	17,258,234
Amortization of consumers' contribution to line extensions	(1,089,870)	(1,082,787)
(Gain) loss on disposal of property, plant and equipment	(10,075)	2,058,682
Finance costs	4,129,539	1,943,734
Foreign exchange loss	344,722	247,773
Amortization of deferred grant	(14,347)	(15,262)
Interest income	(292,192)	(265,673)
Withholding tax from prior years offset to tax credits		3,459,335
Operating profit before working capital changes	30,599,779	29,562,268
Change in inventories	(2,247,061)	504,243
Change in trade and other receivables	(5,176,333)	(4,209,317)
Change in trade and other payables	997,515	1,569,530
Cash generated from operations	24,173,900	27,426,724
Interest paid	(3,773,084)	(1,943,734)
Income tax paid	(2,789,154)	(5,224,178)
Interest received	427,494	265,674
Net cash generated from operating activities	18,039,156	20,524,486
Cash flows from investing activities		
Acquisition of short-term securities	(2,956,469)	(265,674)
Proceeds from liquidation of short-term securities	(2,950,409)	954,716
Acquisition of property, plant and equipment	(20,492,635)	(30,849,730)
Proceeds from disposal of property, plant and equipment	10,075	44,740
ribeceus nom disposar or property, plant and equipment	(23,439,029)	(30,115,948)
Net cash used in investing activities	(20,103,023)	
	111	
Cash flows from financing activities		
Proceeds from consumers' deposits	178,031	387,037
Proceeds from borrowings	12,314,975	16,434,270
Repayment of borrowings	(1,624,253)	(2,621,992)
Net proceeds from consumers' contributions	632,046	1,509,708
Net cash generated from financing activities	11,500,799	15,709,023
Net increase in cash	6,100,926	6,117,561
Cash - beginning of year	12,064,349	5,946,788
Cash - end of year	18,165,275	12,064,349
Represented by:-	10.175.555	
Cash	18,165,275	12,064,349
	18,165,275	12,064,349
The notes on pages 7 to 34 are an integral part of these financial statements.		

The notes on pages 7 to 34 are an integral part of these financial statements.

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 1. Company status

St. Vincent Electricity Services Limited (the company) was incorporated under the laws of St. Vincent and the Grenadines on November 27, 1961 and continued as company 64 of 1961; under Section 365 of the Companies' Act of 1994, under the laws of St. Vincent and the Grenadines. The company operates under the Electricity Supply Act of 1973, and has an exclusive licence for the exercise and performance of functions relating to the supply of electricity in St. Vincent and the Grenadines. The company's registered office is situated at Paul's Avenue, Kingstown, St. Vincent and the Grenadines.

The financial statements were approved for issue by the directors on October 30, 2008.

#### 2. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented and conform in all material respects to International Financial Reporting Standards unless otherwise stated.

#### (a) Basis of preparation and statement of compliance

The financial statements of St. Vincent Electricity Services Limited have been prepared in accordance with International Financial Reporting Standards (IFRS), issued by the International Standards Board (IASB) and using the historical cost basis, as modified by the revaluation of available-for-sale financial assets.

The preparation of financial statements in conformity with IFRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the accounting period. Although these estimates are based on management's best knowledge of current events and actions, actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revenues and accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgments made by management in the application of IFRSs that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are discussed in Note 4.

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 2. Summary of significant accounting policies (cont'd)

#### (b) Cash, cash equivalents and short-term investment securities

Cash and cash equivalents are carried in the balance sheet at cost and include cash on hand and deposits held with banks. Cash equivalents include highly liquid investments with insignificant interest risk and original maturities of ninety (90) days or less at the date of purchase. Investments with maturities between ninety (90) days and one year at the date of purchase are considered to be short-term investment securities. Short-term investment securities consist primarily of investment grade commercial paper, bankers acceptances, and certificates of deposit.

#### (c) Dividends

Dividends that are proposed and declared after the balance sheet date are not shown as a liability on the balance sheet, but are disclosed as a note to the financial statements.

Dividends declared to the company's shareholders are recognised as a liability in the company's financial statements in the period in which they become a constructive obligation.

#### (d) Foreign currency translation

(i) <u>Measurement currency</u>

Items included in these financial statements are measured using the currency that best reflects the economic substance of the underlying events and circumstances relevant to the company.

These financial statements are presented in Eastern Caribbean dollars, which is the measurement currency of the company

#### (ii) <u>Transactions and balances</u>

Foreign currency transactions are translated into Eastern Caribbean dollars using the exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities demonstrated in foreign currencies at the balance sheet are translated to Eastern Caribbean dollars at the selling rates ruling at that date. Foreign transaction gains and losses resulting from the settlement of such transactions, and from the translation of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of income. Foreign currency monetary items are reported using the exchange rates at the balance sheet date.

#### (e) Trade receivables

Trade receivables are carried initially at fair value and subsequently measured at amortised cost less a provision for doubtful debts. The provision for doubtful debts is determined by reference to specific disconnected consumers' accounts. Customers whose service have been disconnected during the current financial year and those which have been disconnected in excess of one year are subject to a provision of 50% and 100%, respectively on the outstanding balance, less deposits thereon.

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Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 2. Summary of significant accounting policies (cont'd)

#### (f) Inventories

Inventories held for maintenance and capital improvements are stated at the lower of cost, cost being determined on the weighted average basis, and net realizable value. Allowance is made for obsolete, slow-moving and damaged goods.

Goods-in-transit are stated at invoiced cost.

#### (g) Financial instruments

#### (i) **Classification**

The company classifies its investments as either held-for-trading, or held-to-maturity, or available-for-sale. The classification depends on the purpose for which investments were acquired. Management determines the classification of its investments at initial recognition and re-evaluates this designation at every reporting date.

Held-for-trading investments are securities which are either acquired for generating a profit from short-term fluctuations in price, or are securities included in a portfolio in which a pattern of short-term profit taking exists.

Held-to-maturity investments are securities with fixed maturity where management has both the intent and the ability to hold to maturity.

Available-for-sale financial assets are investment securities intended to be held for an indefinite period of time, which may be sold in response to liquidity needs or changes in interest rates, exchange rates or equity prices are classified. They are included in noncurrent assets unless management intends to dispose of the investment within 12 months of the balance sheet date.

#### (ii) <u>Recognition</u>

The company recognizes a financial asset or financial liability on its balance sheet using the settlement date method. Accordingly, a financial asset or a financial liability is recognized on the date of receipt, or delivery to, or by the company respectively.

Any gains or losses arising from price, interest rate, or currency changes between the trade date, the date the company commits to the purchase or sale of an asset, and balance sheet date are recorded in current operations. All purchases and sales of investment securities are recognized at settlement date.

#### (iii) <u>Measurement</u>

#### a) Initial measurement

Financial instruments are measured initially at cost, including transaction costs.

#### (b) Subsequent measurement

All held-for-trading and available-for-sale assets are measured at fair value based on quoted market prices where available or amounts derived from discounted cash flow models without any deduction for transaction costs.

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

2. Summary of significant accounting policies (cont'd)

## (g) Financial instruments (cont'd)

## (iii) Measurement (cont'd)

#### b) Subsequent measurement (cont'd)

When the instrument is not actively traded or quoted on recognized ex changes (and for unlisted securities), the company establishes fair value by using discounted cash flow analysis and applicable price/earnings or price/cash flow ratios refined to reflect the specific circumstances of the issuer. Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market-related rate at the balance sheet date for an instrument with similar terms and conditions.

Any held-for-trading and available-for-sale asset that does not have a quoted market price in an active market and where fair value cannot be reliably measured is stated at cost, including transaction costs, less any impairment losses.

Held-to-maturity investments are carried at amortized cost using the effective yield method, less any impairment losses. Premiums and discounts, including initial transaction costs, are included in the carrying amount of the related instrument and amortized based on the effective yield of the instrument.

A financial asset is impaired if its carrying amount is greater than its estimated recoverable amount. The recoverable amount of an instrument measured at fair value is the present value of expected future cash flows discounted at the current market rate of interest for a similar financial asset. When securities become impaired, the related accumulated fair value adjustments previously recognized inequity are included in the statement of income as impairment expense on investment securities.

All related gains and losses, realized and unrealized on securities classified as held-for-trading are included in the statement of income as gains and losses from investment securities.

Realised and unrealised gains and losses arising from changes in the fair value of securities classified as available-for-sale are recognised in equity. When securities classified as available-for-sale are sold, the accumulated fair value adjustments are included in the statement of income as gains and losses from investment securities.

Interest earned whilst trading or holding investment securities are included in the statement of income as interest income.

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

2. Summary of significant accounting policies (cont'd)

#### (h)Property, plant and equipment

#### **Owned and constructed assets** (i)

Property, plant and equipment, (except land) which is carried at market value, are stated at replacement cost new as of December 31, 2004. Reproduction cost new, and observed depreciation is determined on the basis of an independent appraisal of the assets made by Agra Monenco Inc., as of January 1, 1993. The value of assets at that date, together with the cost of subsequent additions, less retrials was re-appraised to December 31, 2004 using indices supplied by Agra Monenco Inc. The method of appraisal was to determine reproduction cost new less observed depreciation at the appraisal date.

The net proceeds of assets disposed of or retired during the year less the net book value of such assets are taken to current operations.

Revaluation surplus realized through the use of the revalued assets is systematically transferred to retained earnings.

#### (ii) Subsequent expenditure

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of income during the financial period in which they are incurred.

#### (iii) Depreciation

Land and rights are not depreciated. No depreciation is provided on work-in-progress until the assets involved have been completed and are available for use. Depreciation on other assets is calculated using the straight-line method to allocate their cost to their residual lives over their estimated useful lives as follows:

- Freehold buildings & construction  $2\frac{1}{2}$  5% per annum
- Plant & machinery
- Transmission & distribution
- Motor vehicles
- Furniture and equipment

#### (iv) Disposal

Gains and losses on disposals are determined by comparing proceeds with carrying amounts. These are included in the statement of income.

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- 5 20% per annum
  - 6% per annum 25% per annum  $12\frac{1}{2}\%$  per annum

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 2. Summary of significant accounting policies (cont'd)

#### (h) Property, plant and equipment (cont'd)

#### (v) <u>Other</u>

The assets' residual value, useful lives and depreciation methods are reviewed and adjusted, if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Interest costs on borrowings to finance the construction of property, plant and equipment are capitalised during the period of time that is required to complete and prepare the asset for its intended use. Other borrowing costs are expensed.

Repairs and maintenance are charged to the statement of income during the financial period in which they are incurred.

#### (i) Income tax

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly into equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred income tax is provided in full, using the balance sheet liability method on temporary differences arising between the tax bases of assets and liabilities, and their carrying amounts in the financial statements.

Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date, and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets relating to tax losses are recognised to the extent that it is probable that future taxable profits will be available against which the losses or temporary differences can be utilised.

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

2. Summary of significant accounting policies (cont'd)

#### (j) Impairment

The company assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of securities classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the securities are impaired.

If any such evidence exists for available-for-sale financial assets, the cumulative loss, measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in statement of income, is removed from equity and recognised in the statement of income.

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

In assessing impairment of assets that are subject to amortization, the company considers projected future operating results, cash flows, trends and other circumstances in making such estimates and evaluation. Generally, any impairment in the value of an asset is charged to current operations. In the case of revalued assets, impairment in the carrying value is charged to revaluation surplus to the extent that previous increases credited thereto are unutilized. Amounts in excess of previous credits for the same asset are charged to operations

An impairment loss in respect of a receivable amount carried at amortised cost is reversed if a subsequent increase in its recoverable amount can be related objectively to an event occurring after the impairment loss was recognised.

An impairment loss in respect of an investment in an equity instrument classified as available-for-sale is not reversed through the statement of income. If the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in the statement of income, the impairment loss shall be reversed, with the amount of the reversal recognised in statement of income.

In respect of other assets, an impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 2. Summary of significant accounting policies (cont'd)

#### (k) Trade and other payables

Liabilities for trade and other payables which are normally settled on 30 - 90 day terms and conditions are carried at cost, which is the fair value of the consideration to be paid in the future for goods and services received whether or not billed to the company.

#### (I) Borrowings

Borrowings are recognized initially as the proceeds are received and are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the statement of income over the period of the borrowings using the effective interest method. Borrowings are classified as current bliabilities unless the company has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

#### (m) Provisions

Provisions are recognised when the company has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. If the effect is material, provisions are determined by discounting the expected cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### (n) Consumer deposits

Given the long-term nature of the customer relationship, customer deposits are shown in the balance sheet as non-current liabilities (i.e. not likely to be repaid within twelve months of the balance sheet date).

Customers' deposits are refundable on termination of supply and bear interest at the rate of 4% per annum.

#### (o) Consumer contributions

In certain specified circumstances, consumers requiring line extensions are required to contribute the estimated capital cost of the extensions. These contributions are amortised over the estimated useful lives of the relevant capital cost on the straight line basis by way of a reduction of the depreciation charge under transmission and distribution costs. Contributions in excess of the applicable capital cost of line extensions are recorded as other revenue in the period in which they are completed. The capital costs of consumer line extensions are included in property, plant and equipment.

#### (p) Share capital

Ordinary shares are classified as equity.

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 2. Summary of significant accounting policies (cont'd)

#### (q) Revenue recognition Sale of energy

Revenue from energy sales is based on meter readings, which are carried out on a rotational basis throughout each month. The provision for unbilled sales is calculated on the basis of apportionment of revenue derived from the meter reading period under review. In addition to the normal tariff rates charged for energy sales, a fuel surcharge is calculated which is based on the difference between the cost of fuel used to generate energy sales in the current month and the fuel price at the base period. The surcharge is recovered by applying the month's surcharge rate to units billed in the following month.

#### **Unbilled** sales

The provision for unbilled sales is calculated on the basis of apportionment of revenue derived from the meter reading period under review. The provision for unbilled sales is included in accrued income. The provision for unbilled fuel surcharge is included in accrued income.

#### Interest income

Interest income is recognised on a time-proportion basis using the effective interest method.

# (r) Employee benefits

#### **Pension**

The company provides retirement benefits, under a defined benefit plan and a defined contribution plan, for substantially all of its employees. The pension plans are funded by payments from employees and the company, taking account of the recommendations of independent qualified actuaries.

A defined benefit plan is one that defines the amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The defined benefit plan is a multi-employer scheme. There are five contributing employers; the others are Anguilla Electricity Company Ltd., Montserrat Electricity Services Ltd., St. Lucia Mortgage Finance Company Ltd. and St. Lucia Electricity Services Ltd. Multi-employers schemes pool the assets contributed by the various enterprises that are not under common control, and use the assets to provide benefits to employees of more than one enterprise on the basis that contributed and benefit levels are determined without regard to the identity of the enterprise that employs the employees concerned. Due to the unavailability of recent audited financial statements in respect to this plan, the contributions are recognised as an expense when they are due.

The Company's share of the related retirement asset or (liability) has not been reflected in the balance sheet (Note 23).

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

2. Summary of significant accounting policies (cont'd)

#### (r) Employee benefits (cont'd)

#### Pension (cont'd)

The company's contributions to both the pension plans are charged to operations in the year to which they relate.

#### **Termination benefits**

Termination benefits are payable when employment is terminated before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The company recognises termination benefits when it is demonstrably committed to either terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal, or providing termination benefits a result of an offer made to encourage voluntary redundancy. Benefits falling due more than 12 months after balance sheet date are discounted to present value

#### (s) Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are present in Eastern Caribbean dollars, which is the company's functional and presentation currency.

#### (t) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the date of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions, and from the translation at year- end exchange rates of monetary assets and liabilities denominated in foreign currencies, are recognised in the statement of income.

#### (u) Deferred grant income

Grants related to the acquisition of property, plant and equipment are deferred and credited to income on a basis consistent with the amortization of the cost of asset to which they relate (Note 15).

#### (v) New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are not yet effective for the year ended December 31, 2007, and have not yet been applied in preparing these financial statements:

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Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 2. Summary of significant accounting policies (cont'd)

(v) New standards and interpretations not yet adopted (cont'd)

- IFRS 8 Operating Segments introduces the "management approach" to segment reporting. IFRS 8, which becomes mandatory for the Company's 2009 financial statements, will require the disclosure of segment information based on the internal reports regularly reviewed by the Group's Chief Operating Decision Maker in order to assess each segment's performance and to allocate resources to them. Currently the Company has no reportable segments.
- Revised IAS 23 *Borrowing Costs* removes the option to expense borrowing costs and requires that an entity capitalise borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. The revised IAS 23 will become mandatory for the Company's 2009 financial statements. In accordance with the transitional provisions the Company will apply the revised IAS 23 to qualifying assets for which capitalisation of borrowing costs commences on or after the effective date.
- IFRIC 11 IFRS 2 Group and Treasury Share Transactions requires a share-based payment arrangement in which an entity receives goods or services as consideration for its own equity instruments to be accounted for as an equity-settled share-based payment transaction, regardless of how the equity instruments are obtained. IFRIC 11 will become mandatory for the Company's 2008 financial statements, with retrospective application required. It is not expected to have any impact on the financial statements.
- IFRIC 12 Service Concession Arrangements provides guidance on certain recognition and measurement issues that arise in accounting for public-to-private service concession arrangements. IFRIC 12, which becomes mandatory for the Company's 2008 financial statements, is not expected to have any effect on the financial statements.
- IFRIC 13 *Customer Loyalty Programmes* addresses the accounting by entities that operate, or otherwise participate in, customer loyalty programmes for their customers. It relates to customer loyalty programmes under which the customer can redeem credits for awards such as free or discounted goods or services. IFRIC 13, which becomes mandatory for the Company's 2009 financial statements, is not expected to have any impact on the financial statements.
- IFRIC 14 IAS 19 The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction clarifies when refunds or reductions in future contributions in relation to defined benefit assets should be regarded as available and provides guidance on the impact of minimum funding requirements (MFR) on such assets. It also addresses when a MFR might give rise to a liability. IFRIC 14 will become mandatory for the Company's 2008 financial statements, with retrospective application required. The Company has not yet determined the potential effect of the interpretation.

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 3. Financial instruments and financial risk management

#### (a) Financial risk factors

The company's activities expose it to a variety of financial risks, including the effects of changes in debt market prices, foreign currency exchange rates and interest rates.

Management seeks to mitigate potential adverse effects on the financial performance of the company by applying procedures to identify, evaluate and manage these risks.

#### (i) Currency risk (in Eastern Caribbean Dollars)

Currency risk is the risk that the value of a financial instrument will fluctuate because of changes in foreign exchange rates. The company does not generally engage in currency hedges, and rather aims to have financial liabilities denominated in local currencies in order to avoid currency risk.

The company's operations are conducted in Eastern Caribbean Currency and are exposed to currency risk associated with the effect of fluctuations in the rates of exchange in various currencies. The company has not used any derivative instruments to hedge its foreign exchange risk. As of balance sheet date, the company has the following significant currency positions:

		2007	
	Financial assets \$	Financial liabilities \$	Currency sensitivity gap \$
Kuwaiti Dinar (KWD) European Currency Units (ECU) Danish Krone (DKK) EURO (EUR) US Dollar (USD) Great Britain Pound (GBP) EC Dollar (XCD)	- - 5,878,757 57,308,497	(2,534,141) (1,005,565) (50,637) (1,340,202) (74,359,567) (507,540) (43,525,532)	$\begin{array}{c}(2,534,141)\\(1,005,565)\\(50,637)\\(1,340,202)\\(68,480,810)\\(507,540)\\13,782,965\end{array}$
TOTAL	63,187,254	(123,323,184)	(60,135,930)

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 3. Financial instruments and financial risk management (cont'd)

#### (a) Financial risk factors (cont'd)

# (i) Currency risk (in Eastern Caribbean Dollars) (cont'd)

	2006			
	Financial assets	Financial liabilities	Currency sensitivity gap	
	\$	\$	\$	
Kuwaiti Dinar (KWD)	//	(2,924,288)	(2,924,288)	
European Currency Units (ECU)	1 -	(1,005,565)	(1,005,565)	
US Dollar (USD)	8,113,043	(63,418,956)	(55,305,913)	
Great Britain Pound (GBP)	11.	(519,568)	(519,568)	
EC Dollar (XCD)	39,994,703	(40,919,036)	(924,333)	
TOTAL	48,107,746	(108,787,413)	(60,679,667)	

Exchange rates of 1 unit of the relevant foreign currencies to the EC dollar (XCD) at year end were as follows:

	USD	GBP	EUR	KWD	DKK	ECU
	\$	\$	\$	\$	\$	\$
At December 31, 2007 At December 31, 2006				0.10		2.98 2.98

#### Currency risk sensitivity analysis

A 10% weakening of the EC dollar against the following currencies at December 31, would have increased/(decreased) profit by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2006.

	2007	2006
	\$	\$
USD	7,435,956	6,341,896
GBP	50,754	51,957
EUR	134,020	-
KWD	2,534,141	292,428
DKK	5,063	-

A 10% strengthening of the EC dollar against the above currencies at December 31 would have had an equal but opposite effect to the amounts shown above, on the basis that all other variables remain constant.

The exchange rate between the EC dollar and ECU is fixed by contract and does not fluctuate.
Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 3. Financial instruments and financial risk management (cont'd)

#### (a) Financial risk factors (cont'd)

#### (ii) Price risk

Price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual instrument or its issuer, or factors affecting all instruments traded in the market. The company has no significant exposure to such risks.

#### (iii) Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

The company has policies in place to ensure that sales are made to customers with an appropriate credit rating. Accounts receivables are shown net of provision for impairment for doubtful debts. Cash and short-term investments are held with substantial financial institutions, which present minimal risk of default.

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

	Carrying	Carrying amount			
	2007	2006			
	\$	\$			
Available-for-sale financial assets	200,000	200,000			
Held-to-maturity financial assets	9,896,630	6,512,666			
Trade receivables	33,666,430	27,742,254			
Other receivables	1,458,900	2,206,743			
Income tax refundable	4,705,227	1,960,228			
Cash	18,165,275	12,064,349			
	68,092,462	50,686,240			

The maximum exposure to credit risk for trade receivables at the reporting date by type of customer was:

COMPLETENSING ADDRESS FOR THE STREET	Carrying amount				
	2007 200				
	\$	\$			
Domestic	9,290,947	7,803,785			
Commercial	15,768,288	13,030,333			
Industrial	2,834,433	2,342,271			
Government	7,315,410	6,045,181			
	35,209,078	29,221,570			
Provision for impairment of trade receivables	(1,542,648)	(1,479,316)			
Trade receivables, net	33,666,430	27,742,254			

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 3. Financial instruments and financial risk management (cont'd)

#### (a) Financial risk factors (cont'd)

#### (iv) Liquidity risk

Liquidity risk is the risk that the company will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at close to its fair value. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, and the availability of funding through an adequate amount of committed credit facilities.

The management of the company aims at maintaining flexibility in funding by monitoring budgeting commitments and by keeping committed lines of credit available and by monitoring the timing of its cash flows.

The following are the contractual maturities of financial liabilities, including interest payments and excluding the impact of netting arrangements:

	2007 \$								
	Carrying amount	Contractual Cashflows	1 Year	2 -5 Years	More than 5 Years				
Trade payables	7,939,066	(7,939,066)	7,939,066						
Other payables	17,928,983	(17,928,983)	17,928,983						
Dividend payable	2,000,000	(2,000,000)	2,000,000	- //					
Borrowings	79,797,652	(79,797,652)	2,938,578	25,767,075	51,091,997				
Customers' contribut	ions								
to line extensions	7,546,081	(7,546,081)	7,546,081	- // /	-				
Grants	224,766	(224,766)	224,766		-				
Customer deposits	7,947,660	(7,947,660)	7,947,660	-	- /				
	123,384,208	(123,384,208)	46,525,134	25,767,075	51,091,997				

	2006 \$							
	Carrying amount	Contractual Cashflows	1Year	2 -5 Years	More than 5 Years			
Trade payables	7,623,010	(7,623,010)	7,623,010					
Other payables	17,247,524	(17,247,524)	17,247,524	-				
Borrowings	68,117,625	(68,117,625)	2,279,616	22,263,885	43,574,124			
Customers' contributions								
to line extensions	8,003,905	(8,003,905)	8,003,905	-				
Grants	239,112	(239,112)	239,112					
Customer deposits	7,539,116	(7,539,116)	7,539,116	-	-			
	108,770,292	(108,770,292)	42,932,283	22,263,885	43,574,124			

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 3. Financial instruments and financial risk management (cont'd)

#### (a) Financial risk factors (cont'd)

#### (v) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates.

Financial assets 9 896 630	\$	bearing \$	five years \$	five years \$	one year \$	
	4 63,187,254 2) (123,323,184) (77,848,682)	53,290,624 (35,577,872)				

			2006		
	Up to	One to	Over	Non-interest	
	one year	five years	five years	bearing	Total
	\$	\$	\$	\$	\$
Financial assets 1	8,577,015	-	- 1	29,530,731	48,107,746
Financial liabilities	(3,181,300)	-	(72,475,441)	(33,130,672)	(108,787,413)
Interest sensitivity gap	15,395,715	-	(72,475,441)		(57,079,726)

#### (b) Fair values of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Where an active market exists market price is used as the best evidence of the fair value of a financial instrument. Where no market price is available, the fair values presented have been estimated using present value or other estimation and valuation techniques based on market conditions existing at balance sheet dates. The values derived from applying these techniques are significantly affected by the underlying assumptions used concerning both the amounts and timing of future cash flows and the discount rates. The following methods and assumptions have been used:

- (i) The fair value of liquid assets and other assets maturing within one year is as sumed to approximate their carrying amount. This assumption is applied to liquid assets and the short-term elements of all other financial assets and financial liabilities; and
- (ii) The fair value of variable-rate financial instruments is assumed to approximate their carrying amounts.

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 4. Critical accounting estimates and judgements

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. Judgements made by management in the application of IFRS that have a significant effect on the financial statements and estimates with a significant use of material adjustment in the next financial year are below:

- (a) Allowances for credit losses
- (b) Impairment of assets
- (c) Determining fair values
- (d) Estimation of unbilled sales and fuel charges
- (e) Financial asset and liability classification

Accounting policies 2(e), 2(i), 2(q) and 2(g) contain information about the assumptions and their factors relating to allowances for credit losses, impairment of assets, estimation of unbilled sales and fuel charges, and financial asset and liability classification respectively. Note 3 contains information about the assumptions and their factors relating to determining fair values It is possible, based on existing knowledge, that outcomes within the next financial year that are different from assumptions could require a material adjustment to the carrying amount of the assets.

Cash	2007	2006
	\$	\$
Cash at bank and in hand	18,165,275	12,064,349

#### 6. Short-term securities

5.

	2007	2006
	\$	\$
National Commercial Bank (SVG) Ltd. 4.5% Certificate		
of deposit, due December 5, 2008	2,750,476	-
National Commercial Bank (SVG) Ltd. 4.5% Certificate		
of deposit, due December 5, 2008	2,950,757	-
National Commercial Bank (SVG) Ltd. 4.5% Certificate		
of deposit, due December 5, 2008	1,238,928	-
Government of St. Vincent and the Grenadines		
90 days Treasury Bills	2,956,469	-
National Commercial Bank (SVG) Ltd. 3.75% Certificate		
of deposit, due November 6, 2007	- 1 - 1	1,168,610
National Commercial Bank (SVG) Ltd. 3.75% Certificate		
of deposit, due February 9, 2007	AND DO NO.	2,560,778
National Commercial Bank (SVG) Ltd. 4% Certificate		
of deposit, due June 10, 2007	- 100	2,783,278
	9,896,630	6,512,666

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 7. Trade and other receivables

	2007	2006 \$
- Trade receivables	35,209,078	29,221,570
Less: provision for impairment of trade receivables	(1,542,648)	(1,479,316)
Trade receivables, net	33,666,430	27,742,254
Other receivables	1,168,653	1,980,992
Less: provision for impairment of other receivables Other receivables, net	(7,642)	<u>(7,642)</u> 1,973,350
	1,101,011	1,978,890
Prepayments	297,889	233,393
	35,125,330	29,948,997

## 8. Income tax refundable

In 2006, the company was assessed by the Inland Revenue Department for withholding tax for the period 1996 to 2006 amounting to \$3,459,335. This amount was offset by the Inland Revenue Department against existing tax credits of the company.

#### 9. Inventories

10.

	2007	2006
	\$	\$
Spares	9,269,270	6,746,045
Fuel and lubricants	3,614,714	3,235,856
Stationery	185,915	185,915
Good-in-transit	77,149	732,171
	13,147,048	10,899,987
Less: provision for obsolescence	(2,377,507)	(2,377,507)
	10,769,541	8,522,480
Long-term investments		
	2007 \$	2006 \$
20,000 Eastern Caribbean Security Exchange		
Limited Class B Shares	200,000	200.000

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars) 11. Property, plant and equipment

uation 06			07	
<b>Operational assets valuation</b> As of December 31, 2006			As of December 31, 2007	
nal ass cember			cembei	
of De	Transfers	Disposals	of De	/
<b>o</b> ₹	H	Õ	As	

Accumulated depreciation As of December 31, 2006 Charge for the year Disposals and transfers As of December 31, 2007

**Net book value** As of December 31, 2006 As of December 31, 2007 Non-operational assets As of December 31, 2006 Additions

Additions Transfers As of December 31, 2007 **Net book value** As of December 31, 2006 As of December 31, 2007

| Total        | \$                            | 396,763,929<br>90.169.087                    | (54,944)   
   | 486,878,072   
  | 261,925,432<br>19,215,367<br>(54,944)  | 281,085,855   
  | 134,838,497  
   | 205,792,217   | 74,670,121<br>20,492,635<br>(90,169,087)   | 4,993,669  
  | 209,508,618<br>210,785,886  |
|--------------|-------------------------------|--
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Other	\$
   | 18,630,760  
  | 16,198,002<br>558,119<br>(54.944)  | 16,701,177  
  | 1,355,113  
   | 1,929,583   | 692,258<br>1,274,037<br>(1,132,589)  | 833,706  
  | 2,047,371<br>2,763,289  |
| distribution | \$                            | 145,343,246<br>21.021.955                    | -  
   | 166,365,201   
  | 101,781,445<br>8,895,511   | 110,676,956   
  | 43,561,801   
   | 55,688,245  | 17,173,993<br>5,517,438<br>(21,021,955)  | 1,669,476  
  | 56,440,620<br>57,357,721  |
| Generation   | \$                            | 124,765,154<br>39,995,009                    |  
   | 164,760,163   
  | 83,721,382<br>6,606,590  | 90,327,972  
  | 41,043,772   
   | 74,432,191  | 34,752,124<br>7,733,372<br>(39,995,009)  | 2,490,487  
  | 102,142,816<br>76,922,678   |
| property     | \$                            | 109,102,414<br>28.019.534                    |  
   | 137,121,948   
  | 60,224,603<br>3,155,147  | 63,379,750  
  | 48,877,811   
   | 73,742,198  | 22,051,746<br>5,967,788<br>(28,019,534)  |  
  | 48,877,811<br>73,742,198  |
|              | Generation distribution Other | Generation distribution Other<br>\$ \$ \$ \$ | Generation         distribution         Other           \$ <th>Generation         distribution         Other           \$<th>Generation         distribution         Other           \$<th>Generation         distribution         Other           \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other           \$      
  \$         \$</th></th></th></th></th></th></th></th> | Generation         distribution         Other           \$ <th>Generation         distribution         Other           \$<th>Generation         distribution         Other           \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other           \$       
 \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$</th></th></th></th></th></th></th> | Generation         distribution         Other           \$ <th>Generation         distribution         Other           \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other           \$</th></th></th></th></th></th> | Generation         distribution         Other           \$ <th>Generation         distribution         Other         \$
        \$         \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other           \$</th></th></th></th></th> | Generation         distribution         Other         \$ <th>Generation         distribution         Other         \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other         \$
        \$         \$<th>Generation         distribution         Other           \$</th></th></th></th> | Generation         distribution         Other         \$ <th>Generation         distribution         Other         \$<th>Generation         distribution         Other         \$<th>Generation         distribution         Other           \$</th></th></th> | Generation         distribution         Other         \$ <th>Generation         distribution         Other         \$<th>Generation         distribution         Other           \$</th></th> | Generation         distribution         Other         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$     
   \$         \$ <th>Generation         distribution         Other           \$</th> | Generation         distribution         Other           \$ |

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 11. Property, plant and equipment (cont'd)

Revaluation surplus realized, which represents the excess of depreciation on reproduction cost over original cost, during the year amounted to \$3,477,668 (2006: \$5,358,945). Depreciation on the original cost basis for 2007 is \$15,737,699 (2006: \$11,878,367).

#### Self insurance fund

The company has created a self insurance fund for the coverage of its transmission and distribution assets. The transmission and distribution system which is included in property, plant and equipment has a carrying value of \$57.4 million at December 31, 2007 (2006: \$56.4 million). The value of the fund was \$12 million at December 31, 2007 (2006: \$9 million).

The fund is held as a reserve and has been created by way of appropriations from the retained earnings.

Borrowing costs amounting to \$4,082,229 (2006: \$2,356,478) were capitalised during the year.

#### 12. Trade and other payables

	2007	2006
	\$	\$
Trade payables	7,939,066	7,623,010
Accrued expenses	7,388,460	8,076,150
Other payables	3,169,295	2,556,840
Government of St Vincent and the Grenadines	7,371,228	6,614,534
Access And Manager Presses for an	25,868,049	24.870.534

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

13.	Borrowings	Notes	2007	2006
	Caribbean Development Bank Loans	\$	<b>2007</b> \$	2006
	First Power Project:-			
	International Development Association	13(a)(i)	1,885,189	1,607,909
	International Development Association	13(a)(ii)	1,200,721	1,255,299
	Third Power Project:-			
	Lowmans Bay Project	13(b)	30,736,164	22,731,118
	Government of St. Vincent and the Grenadines			
	United States Agency for International Development	13(c)(i)	13,472,700	13,472,700
	European Investment Bank Loan II	13(c)(ii)	1,005,565	1,005,565
	European Investment Bank Loan III	13(c)(iii)	5,513,066	5,853,392
	Agence Française de Développement Group			
	(Formerly Caisse Française de Développement)	13(d)	716,155	920,802
	Kuwait Fund for Arab Economic Development	13(e)	2,534,143	2,845,628
	European Investment Bank Lowmans Bay	13(f)	22,733,949	18,425,212
	Total long-term debts			
			79,797,652	68,117,625
	Less: Current portion		(3,194,250)	(3,181,300)
			76,603,402	64,936,325
			11	
				11
			2007	2006
			\$	\$
	Current	1.20000		
	Bank borrowings		3,194,250	3,181,300
			3,194,250	3,181,300
	Non-current			
	Bank borrowings		58,703,855	44,604,668
	Government of St Vincent and the Grenadines		17,899,547	20,331,657
			76,603,402	64,936,325
			ALL DE LOUIS	

## Total borrowings

79,797,652

68,117,625

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 13. Borrowings (cont'd)

- a. Caribbean Development Bank (CDB) First Power Project
  - (i) 10.5% loan obtained through the International Development Association-Special Action Credit (IDA/SAC) for an equivalent of US\$593,890.

The loan balance comprises of GBP 110,760, DKK 112,320 and EUR 398,610. The loan is repayable in 80 semi-annual installments of GBP 2,130, DKK 2,160 and EUR 7,666 and is due October 15, 2029.

(ii) 10.5% loan obtained through the International Development Association (IDA). This loan is for US\$664,209 and is repayable in 80 semi-annual installments, of US\$10,075, plus interest, due July 15, 2029.

The above loans were made by the COB to the Government of St Vincent and the Grenadines for on-lending by the Government to the company. The loan agreements provide that:

- (i) all payments of principal and interest shall be made by the company to COB and such payments shall be deemed payments by the company to the Government.
- (ii) the loans are to be secured by execution of a debenture giving a first floating charge over the undertaking and its uncalled capital.

#### b. Caribbean Development Bank (CDB) Third Power Project

Loan for USD\$18,311,000, obtained through the ordinary capital resources of the Bank, repayable in 44 approximately equal and consecutive quarterly installments of US\$416,160, plus interest at a rate of 5.5% per annum on the principal amount. Vinlec shall pay a commitment charge of 1% per annum on the amount of the loan unwithdrawn.

The loan has been secured by a guarantee of the Government of St. Vincent and the Grenadines and is due to mature in December 2020. The loan agreement provides for a grace period of 4 years following the date of first draw-down on the loan. Other covenants stipulated in the agreement provide that:

- (i) the company's accounts receivables shall not exceed sixty (60) days sales;
- (ii) the company maintain a debt service coverage ratio of at least 1.5 times its total debt service;
- (iii) no further expansion shall take place at Cane Hall site; and
- (iv) the company continues to set aside an amount of at least one million Eastern Caribbean dollars (\$1,000,000) annually for the purposes of its self insurance plan in respect to its transmission and distribution assets.

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 13. Borrowings (cont'd)

c. Government of St. Vincent and the Grenadines

- (i) United States Agency for International Development Loan for US\$7,500,000, repayable in 60 semi-annual installments of US\$122,951 and a final installment of US\$122,940, plus interest at 4% to June 30, 2006, and at 5% thereafter, due on June 30, 2025. The loan agreement provides that the company is required to earn an annual rate of return of 8% on the current net asset value of the company's operational assets.
- (ii) European Investment Bank Loan II

Loan for the EC dollar equivalent of 3,000,000 ECU's repayable in 30 semiannual installments of 100,000 ECU's plus interest of 7.5% due on November 30, 2007.

(iii) European Investment Bank Loan III

Loan for the EC dollar equivalent of US\$3,485,620 of which US\$2,685,805 is charged at 5.81% and US\$799,814 at 4.14% (fixed). The loan is due on August 31, 2013.

#### d. Agence Française de Développement Group

4% loan of US\$680,000 repayable in eighteen semi-annual installments of US\$37,780 due on April 30, 2011. This loan is secured by a guarantee of the Government of St. Vincent and the Grenadines.

#### e. Kuwait Fund for Arab Economic Development

4% loan for 1,000,000 Kuwait Dinars repayable in thirty semi-annual installments of 28,470 Kuwait Dinars, plus interest, due on February 15, 2012. The loan has been secured by a guarantee of the Government of St Vincent and the Grenadines.

#### f. European Investment Bank Loan IV

Loan for EUR 8,300,000, to be disbursed as up to USD\$10,000,000, repayable in 22 semiannual installments of US\$186,364, plus interest at a fixed rate of 5.505% due to mature in November 2020.

The loan agreement provides for a grace period of 4 years from the date of the first trench. This loan is secured by a guarantee of the Government of St. Vincent and the Grenadines. Financial covenants stipulates that the company shall:

- (i) maintain a debt service ratio of at least  $1.5_i$  and
- (ii) not declare any dividends or make any other distributions to any shareholder, unless debt service ratio is more than 1.5.

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

15.

16.

## 14. Consumers' contributions to line extensions

ContributionsBeginning of year $4,260,035$ $14,802,947$ $19,062,935$ Received during the year $ 633,362$ $633,362$ Refunds $ (1,316)$ $(1,316)$ End of year $4,260,035$ $15,434,993$ $19,695,035$ AmortizationBeginning of the year $3,539,383$ $7,519,694$ $11,059,035$ For the year $255,602$ $834,268$ $1,089,835$ End of year $3,794,985$ $8,353,962$ $12,148,935$ Balance - 2006 $720,652$ $7,283,253$ $8,003,956$ Balance - 2007 $465,050$ $7,081,031$ $7,546,050$
Received during the year- $633,362$ $633,362$ Refunds- $(1,316)$ $(1,316)$ End of year4,260,03515,434,99319,695,000Amortization3,539,3837,519,69411,059,000For the year255,602834,2681,089,800End of year3,794,9858,353,96212,148,900Balance - 2006720,6527,283,2538,003,900
Refunds       -       (1,316)       (1,316)         End of year       4,260,035       15,434,993       19,695,0         Amortization       3,539,383       7,519,694       11,059,0         For the year       255,602       834,268       1,089,8         End of year       3,794,985       8,353,962       12,148,9         Balance - 2006       720,652       7,283,253       8,003,9
End of year       4,260,035       15,434,993       19,695,0         Amortization       3,539,383       7,519,694       11,059,0         For the year       255,602       834,268       1,089,8         End of year       3,794,985       8,353,962       12,148,9         Balance - 2006       720,652       7,283,253       8,003,9
Amortization           Beginning of the year         3,539,383         7,519,694         11,059,0           For the year         255,602         834,268         1,089,8           End of year         3,794,985         8,353,962         12,148,9           Balance - 2006         720,652         7,283,253         8,003,9
Beginning of the year3,539,3837,519,69411,059,6For the year255,602834,2681,089,8End of year3,794,9858,353,96212,148,9Balance - 2006720,6527,283,2538,003,9
Beginning of the year3,539,3837,519,69411,059,6For the year255,602834,2681,089,8End of year3,794,9858,353,96212,148,9Balance - 2006720,6527,283,2538,003,9
For the year255,602834,2681,089,8End of year3,794,9858,353,96212,148,9Balance - 2006720,6527,283,2538,003,9
End of year3,794,9858,353,96212,148,9Balance - 2006720,6527,283,2538,003,9
Balance - 2006         720,652         7,283,253         8,003,9
Relance 2007
Datalice - 2007 405,050 7,061,051 7,540,0
Grant         2007         20           Agence Française de Développement Group Grant         239,112         254,3           Amortisation         (14,346)         (15,2)           224,766         239,3
Consumers' deposits
2007 20 \$ Deposits
Beginning of year 5,190,979 4,988,9
Received during the year 363,308 385,0
Refunds (185,277) (183,0
End of year         5,369,010         5,190,9           Interest         5,369,010         5,190,9
Beginning of the year         2,348,137         2,163,7
For the year 230,513 185,0
2,578,650 2,348,
7,947,660 7,539,7

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 17. Deferred tax liabilities

Deferred tax liability comprises:-

	2007	2006
	\$	\$
Temporary difference on property, plant and equipment	25,016,133	23,313,397
Taxed provisions	1,588,516	460,829
	26,604,649	23,774,226

#### 18. Share capital

Authorized – Unlimited number of ordinary shares without nominal or par value.

	\$	2006 \$
<b>Issued and fully paid</b> – 5,809,182 ordinary shares without		
nominal or par value	29,045,910	29,045,910

2007

## 19. Other (losses)/gains, net

	2007	2006
	\$	\$
Gain (loss) on disposal of property, plant and equipment	10,075	(2,058,682)
Foreign exchange (loss)	(344,961)	(247,773)
	(334,866)	(2,306,455)

#### 20. Taxation

Income tax expense comprises:-

Current Deferred		· -	<b>2007</b> <b>\$</b> 2,830,423	<b>2006</b> <b>\$</b> 894,902 4,061,944
Defence		Į	2,830,423	4,956,846
Reconciliation of effective tax rate	<b>2007</b> %	2007 \$	<b>2006</b> %	2006 \$
Profit before tax	1/-	8,316,635		5,958,232
Income tax using applicable				
corporation tax rate	32.0	2,661,323	32.0	1,906,634
Non-deductible expenses	75.5	6,282,622	49.4	2,943,873
Other	(73.5)	(6,113,562)	1.8	106,339
	34.0	2,830,423	83.2	4,956,846

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 21. Earnings per share

Earnings per share is calculated upon net earnings for the year of \$4,441,572 (2006: \$1,001,386) and on the average issued share capital of 5,809,182 (2006: 5,809,182) ordinary shares.

#### 22. Capital commitments

As of December 31, 2007, the directors approved capital expenditures totaling \$38.5 million (2006: \$56.3 million), of which \$12 million have been contracted for.

#### 23. Retirement benefits

The company provides retirement benefits, under a defined benefit plan and a defined contribution plan, for substantially all of its employees. The most recent actuarial valuations, which were carried out on December 31, 1995 and January 1, 2000, revealed surplus of assets in both plans. The company's contributions to the plans are expensed when incurred. During the year ended December 31, 2007, the company's pension expense amounted to \$799,033 (2006: \$602,737).

#### 24. Contingent liabilities

The company has also been assessed for PAYE of \$845,652 including interest of \$560,389 on gratuity payments to staff. The company has objected the assessment and management is of the view that the company is not liable for the amounts assessed. If final determination should go against the company, any additional taxes would be accounted for as a charge in current operations.

#### 25. Expenses by nature

	2007	2006
	\$	\$
Fuel cost over base	44,421,412	40,642,995
Fuel at base price	3,474,057	3,333,486
Depreciation on property, plant and equipment	19,215,367	17,237,281
Repairs and maintenance	8,580,990	5,777,085
Employee benefit expense	13,820,804	13,300,906
Other operating expenses	8,107,367	12,995,993
Amortisation of consumer contributions	1,089,870	1,082,787
	98,709,867	94,370,533

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 26. Related parties

(a)

Identification of related party A party is related to the company if:

- (i) Directly or indirectly the party:
  - Controls, is controlled by, or is under common control with the company.
  - Has an interest in the company that gives it significant influence over the company or
  - Has joint control over the company.
- (ii) The party is a member of the key management personnel of the company
- (iii) The party is a close member of the family of any individual referred to in (i) or (ii)
- (iv) The party is a post-employment benefit plan for the benefit of employees of the company or any company that is a related party of the company,

#### (b) Related party transactions and balances

A number of transactions have been entered into with related parties in the normal course of business. These transactions were conducted at market rates, or commercial terms and conditions.

(c) Transactions with key management personnel

In addition to their salaries, the company also provides non-cash benefits to executive officers and contributions to a post-employment defined benefit plan on their behalf. The key management personnel compensations are as follows:

- Short-term employee benefits
- Part-employment benefits
- Termination benefits

The company is controlled by the Government of St. Vincent and the Grenadines.

Transactions with the Government during the year were as follows:

	2007	2006
Revenue	\$	\$
Government of St. Vincent and the Grenadines and its corporations	12,833,121	11,936,925

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

#### 26. Related parties (cont'd)

The Government of St. Vincent and the Grenadines receives a 10% discount on tariff sales for all accounts other than street lighting.

Balances arising from supply of services at year end were as follows:

	2007	2006
	\$	\$
Government of St. Vincent and the Grenadines	10,252,096	10,558,775

#### 27. Employee benefit expense

	2007	2006
	\$	\$
Staff Costs	13,820,804	13,300,906
Number of employees at balance sheet date	305	290

#### 28. Comparative information

Certain changes have been made to the presentation of the comparative information. These changes were necessary in order to ensure that the comparative information is in accordance with the information being presented in the current year. These changes do not represent adjustments to the financial statements of the comparative period and have no effect on the net profit for that period or the current period.

# ADDITIONAL INFORMATION

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KPMG Eastern Caribbean The Financial Services Centre Kingstown Park PO. Box 561 Kingstown St. Vincent and the Grenadines

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(784) 456-2669 (784) 456-1644 (784) 456-1576 kpmg@kpmg.vc

## ADDITIONAL COMMENTS OF INDEPENDENT AUDITORS

To the Shareholders of: St. Vincent Electricity Services Limited Kingstown

The accompanying schedules I and II are presented as supplementary information only. In this respect, they do not form part of the financial statements of St. Vincent Electricity Services Limited for the year ended December 31, 2007 and hence are excluded from the opinion expressed in our report dated October 30, 2008 to the shareholders on such financial statements.

KPMK

Chartered Accountants Kingstown, St. Vincent and the Grenadines October 30, 2008

KPMG Eastern Caribbean, a partnership registered in Anguila, Antigua & Barbuda, St. Lucia and St. Vincent and the Grenedines, and a member firm of the KPMG network of independent member firms affiliated with KPMG International, a Swiss cooperative.

Cleveland S. Seatorth Brian A. Glaagow Frank V. Myers

leuben M. John leudel V. V. Romney

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

SUMMARISED BALANCE SHET           Shares issued 2         9,046         29,046 <td< th=""><th>1</th><th></th><th>2007 EC\$ 000's</th><th>2006 EC\$ 000's</th><th>2005 EC\$ 000's</th><th>2004 EC\$ 000's</th><th>2003 EC\$ 000's</th><th>2002 EC\$ 000's</th><th>2001 EC\$ 000's</th></td<>	1		2007 EC\$ 000's	2006 EC\$ 000's	2005 EC\$ 000's	2004 EC\$ 000's	2003 EC\$ 000's	2002 EC\$ 000's	2001 EC\$ 000's
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		SUMMARISED BALANCE	1	10					
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		SHEET							
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		Shares issued 2	9,046	29,046	29,046	29,046	29,046	29,046	29,046
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		Retained earnings	68,043	64,107	60,747	54,521	48,650	45,301	40,680
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		Other reserves	84,642	82,338	79,819	81,763	69,199	66,843	64,096
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$		Non –current liabilities	76,603	64,936	50,756	30,045	33,528	39,913	43,198
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		Deferred income	224	239	254	271	288	306	326
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$			258,558	240,666	220,622	195,646	180,711	181,409	177,346
$\begin{array}{c c} \hline Current assets \\ Current liabilities \\ \hline Current liabilities \\ \hline (31,001) (28,051) (31,015) (30,064) (25,371) (29,658) (24,061) \\ \hline 258,558 240,666 220,622 195,646 180,711 181,409 177,346 \\ \hline SUMMARISED RESULTS \\ \hline Operating Revenues \\ \hline Electricity sales 66,093 62,871 60,924 56,936 50,822 48,061 46,415 \\ Fuel surcharge 44,592 40,957 33,504 20,693 16,023 12,938 14,970 \\ Other 806 750 831 1,230 1,779 2,381 2,217 \\ \hline Total 111,491 104,578 95,259 78,859 68,624 63,380 63,602 \\ Operating Expenses \\ Fuel cost covered by surcharge 44,421 40,642 32,836 20,603 15,958 12,850 14,753 \\ Operating and maintenance \\ - Hydro 1,311 2,258 2,434 1,833 2,261 1,914 2,353 \\ - Diesel 16,937 16,309 14,850 12,307 10,183 9,343 8,356 \\ \hline Transmission & distribution 4,055 3,681 5,458 4,285 4,254 3,212 3,725 \\ Administration & other 13,133 16,528 11,873 13,195 12,321 11,892 9,779 \\ Depreciation 19,215 17,258 17,798 18,589 17,102 15,490 14,918 \\ \hline Total 99,072 96,676 85,249 70,812 62,079 54,701 53,884 \\ Operating income 12,419 7,902 10,010 8,047 6,545 8,679 9,718 \\ Interest (4,130) (1,944) (2,257) (2,311) (2,850) (2,914) (3,135) \\ Net profit before tax 8,289 5,958 7,753 5,736 3,695 5,765 6,583 \\ Income tax expense (2,831) (4,957) (4,338) (3,709) (2,665) (3,319) (5,013) \\ Net profit before tax 8,289 5,958 7,753 5,736 3,695 5,765 6,588 \\ Income tax expense (2,831) (4,957) (4,338) (3,709) (2,665) (3,319) (5,013) \\ Net profit before tax 8,289 5,958 7,753 5,736 3,695 5,765 6,588 \\ Income tax expense (2,831) (4,957) (4,338) (3,709) (2,665) (3,319) (5,013) \\ Net profit after tax 5,458 1,001 3,415 2,027 1,030 2,446 1,570 \\ Appraisal element in depreciation 3,478 5,359 5,811 5,344 4,719 4,175 4,265 \\ Retained earnings brought forward 64,107 60,747 54,521 48,650 45,301 40,680 36,045 \\ Final/Interim dividend (2,000) 0 0 (500) (1,000) (1,000) (1,000) (1,000) \\ Self insurance fund (3,000) (3,000) (3,000) (1,000) (1,000) (1,000) (1,000) \\ \end{array}$	]	Fixed assets (Net)	210,697	209,508	198,020	171,357	154,576	155,029	147,273
$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$		Long-term investments	200	200	200	200	200	200	200
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	ð	Current assets	78,662	59,009	53,417	54,153	51,306	55,838	53,934
SUMMARISED RESULTS Operating RevenuesElectricity sales $66,093$ $62,871$ $60,924$ $56,936$ $50,822$ $48,061$ $46,415$ Fuel surcharge $44,592$ $40,957$ $33,504$ $20,693$ $16,023$ $12,938$ $14,970$ Other $806$ $750$ $831$ $1,220$ $1,779$ $2,381$ $2,217$ Total $111,491$ $104,578$ $95,259$ $78,859$ $68,624$ $63,380$ $63,602$ Operating ExpensesFuel cost covered by surcharge $44,421$ $40,642$ $32,836$ $20,603$ $15,958$ $12,850$ $14,753$ Operating and maintenanceHydro $1,311$ $2,258$ $2,434$ $1,833$ $2,261$ $1,914$ $2,353$ - Diesel $16,937$ $16,309$ $14,850$ $12,307$ $10,183$ $9,343$ $8,356$ Transmission & distribution $4,055$ $3,681$ $5,458$ $4,2254$ $3,212$ $3,725$ Administration & other $13,133$ $16,528$ $11,873$ $13,195$ $12,321$ $11,892$ $9,779$ Depreciation $19,215$ $17,258$ $17,798$ $18,589$ $17,102$ $15,490$ $14,918$ Total $99,072$ $96,676$ $85,249$ $70,812$ $62,079$ $54,701$ $53,884$ Operating income $12,419$ $7,902$ $10,010$ $8,047$ $6,545$ $8,679$ $9,718$ Interest $(4,130)$ $(1,944)$ $(2,257)$ $(2,311)$ $(2,850)$ $(2,914)$		Current liabilities	(31,001)	(28,051)	(31,015)	(30,064)	(25,371)	(29,658)	(24,061)
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$			258,558	240,666	220,622	195,646	180,711	181,409	177,346
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		SUMMARISED RESULTS							
Fuel surcharge $44,592$ $40,957$ $33,504$ $20,693$ $16,023$ $12,938$ $14,970$ Other $806$ $750$ $831$ $1,230$ $1,779$ $2,381$ $2,217$ Total $111,491$ $104,578$ $95,259$ $78,859$ $68,624$ $63,380$ $63,602$ Operating ExpensesFuel cost covered by surcharge $44,421$ $40,642$ $32,836$ $20,603$ $15,958$ $12,850$ $14,753$ Operating and maintenanceHydro $1,311$ $2,258$ $2,434$ $1,833$ $2,261$ $1,914$ $2,353$ - Diesel $16,937$ $16,309$ $14,850$ $12,307$ $10,183$ $9,343$ $8,356$ Transmission & distribution $4,055$ $3,681$ $5,458$ $4,285$ $4,254$ $3,212$ $3,725$ Administration & other $13,133$ $16,528$ $11,873$ $13,195$ $12,321$ $11,892$ $9,779$ Depreciation $19,215$ $17,258$ $17,798$ $18,589$ $17,102$ $15,490$ $14,918$ Total $99,072$ $96,676$ $85,249$ $70,812$ $62,079$ $54,701$ $53,884$ Operating income $12,419$ $7,902$ $10,010$ $8,047$ $6,545$ $8,679$ $9,718$ Interest $(4,130)$ $(1,944)$ $(2,257)$ $(2,311)$ $(2,850)$ $(2,914)$ $(3,135)$ Net profit before tax $8,289$ $5,958$ $7,753$ $5,736$ $3,695$ $5,765$ $6,583$ Income tax expense <td>(</td> <td>Operating Revenues</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	(	Operating Revenues							
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		Electricity sales	66,093	62,871	60,924	56,936	50,822	48,061	46,415
Total111,491104,57895,25978,859 $68,624$ $63,380$ $63,602$ Operating ExpensesFuel cost covered by surcharge44,42140,642 $32,836$ 20,60315,95812,85014,753Operating and maintenance- Hydro1,3112,2582,4341,8332,2611,9142,353- Diesel16,93716,30914,85012,30710,1839,3438,356Transmission & distribution4,0553,6815,4584,2854,2543,2123,725Administration & other13,13316,52811,87313,19512,32111,8929,779Depreciation19,21517,25817,79818,58917,10215,49014,918Total99,07296,67685,24970,81262,07954,70153,884Operating income12,4197,90210,0108,0476,5458,6799,718Interest(4,130)(1,944)(2,257)(2,311)(2,850)(2,914)(3,135)Net profit before tax8,2895,9587,7535,7363,6955,7656,583Income tax expense(2,831)(4,957)(4,338)(3,709)(2,665)(3,319)(5,013)Net profit after tax5,4581,0013,4152,0271,0302,4461,570Appraisal element in depreciation3,4785,3595,8115,3444,7194,1754,265Retained earnin		Fuel surcharge	44,592	40,957	33,504	20,693	16,023	12,938	14,970
Operating ExpensesFuel cost covered by surcharge $44,421$ $40,642$ $32,836$ $20,603$ $15,958$ $12,850$ $14,753$ Operating and maintenance-Hydro $1,311$ $2,258$ $2,434$ $1,833$ $2,261$ $1,914$ $2,353$ - Diesel $16,937$ $16,309$ $14,850$ $12,307$ $10,183$ $9,343$ $8,356$ Transmission & distribution $4,055$ $3,681$ $5,458$ $4,285$ $4,254$ $3,212$ $3,725$ Administration & other $13,133$ $16,528$ $11,873$ $13,195$ $12,321$ $11,892$ $9,779$ Depreciation $19,215$ $17,258$ $17,798$ $18,589$ $17,102$ $15,490$ $14,918$ Total $99,072$ $96,676$ $85,249$ $70,812$ $62,079$ $54,701$ $53,884$ Operating income $12,419$ $7,902$ $10,010$ $8,047$ $6,545$ $8,679$ $9,718$ Interest( $4,130$ ) $(1,944)$ $(2,257)$ $(2,311)$ $(2,850)$ $(2,914)$ $(3,135)$ Net profit before tax $8,289$ $5,958$ $7,753$ $5,736$ $3,695$ $5,765$ $6,583$ Income tax expense $(2,831)$ $(4,957)$ $(4,338)$ $(3,709)$ $(2,665)$ $(3,319)$ $(5,013)$ Net profit after tax $5,458$ $1,001$ $3,415$ $2,027$ $1,030$ $2,446$ $1,570$ Appraisal element in depreciation $3,478$ $5,359$ $5,811$ $5,344$ $4,719$	(	Other	806	750	831	1,230	1,779	2,381	2,217
Fuel cost covered by surcharge $44,421$ $40,642$ $32,836$ $20,603$ $15,958$ $12,850$ $14,753$ Operating and maintenance-Hydro $1,311$ $2,258$ $2,434$ $1,833$ $2,261$ $1,914$ $2,353$ - Diesel $16,937$ $16,309$ $14,850$ $12,307$ $10,183$ $9,343$ $8,356$ Transmission & distribution $4,055$ $3,681$ $5,458$ $4,285$ $4,254$ $3,212$ $3,725$ Administration & other $13,133$ $16,528$ $11,873$ $13,195$ $12,321$ $11,892$ $9,779$ Depreciation $19,215$ $17,258$ $17,798$ $18,589$ $17,102$ $15,490$ $14,918$ Total $99,072$ $96,676$ $85,249$ $70,812$ $62,079$ $54,701$ $53,884$ Operating income $12,419$ $7,902$ $10,010$ $8,047$ $6,545$ $8,679$ $9,718$ Interest( $4,130$ )( $1,944$ )( $2,257$ )( $2,311$ )( $2,850$ )( $2,914$ ) $(3,135)$ Net profit before tax $8,289$ $5,958$ $7,753$ $5,736$ $3,695$ $5,765$ $6,583$ Income tax expense( $2,831$ )( $4,957$ )( $4,338$ ) $(3,709)$ ( $2,665$ ) $(3,319)$ $(5,013)$ Net profit after tax $5,458$ $1,001$ $3,415$ $2,027$ $1,030$ $2,446$ $1,570$ Appraisal element in depreciation $3,478$ $5,359$ $5,811$ $5,344$ $4,719$ $4,175$ $4,265$ Retained		Total	111,491	104,578	95,259	78,859	68,624	63,380	63,602
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		Operating Expenses		- Annos		1110	100		
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	1	Fuel cost covered by surcharge	e 44,421	40,642	32,836	20,603	15,958	12,850	14,753
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		Operating and maintenance							
Transmission & distribution $4,055$ $3,681$ $5,458$ $4,285$ $4,254$ $3,212$ $3,725$ Administration & other $13,133$ $16,528$ $11,873$ $13,195$ $12,321$ $11,892$ $9,779$ Depreciation $19,215$ $17,258$ $17,798$ $18,589$ $17,102$ $15,490$ $14,918$ Total $99,072$ $96,676$ $85,249$ $70,812$ $62,079$ $54,701$ $53,884$ Operating income $12,419$ $7,902$ $10,010$ $8,047$ $6,545$ $8,679$ $9,718$ Interest $(4,130)$ $(1,944)$ $(2,257)$ $(2,311)$ $(2,850)$ $(2,914)$ $(3,135)$ Net profit before tax $8,289$ $5,958$ $7,753$ $5,736$ $3,695$ $5,765$ $6,583$ Income tax expense $(2,831)$ $(4,957)$ $(4,338)$ $(3,709)$ $(2,665)$ $(3,319)$ $(5,013)$ Net profit after tax $5,458$ $1,001$ $3,415$ $2,027$ $1,030$ $2,446$ $1,570$ Appraisal element in depreciation $3,478$ $5,359$ $5,811$ $5,344$ $4,719$ $4,175$ $4,265$ Retained earnings brought forward $64,107$ $60,747$ $54,521$ $48,650$ $45,301$ $40,680$ $36,045$ Final/Interim dividend $(2,000)$ 00 $(500)$ $(1,400)$ $(1,000)$ $(1,200)$ Self insurance fund $(3,000)$ $(3,000)$ $(3,000)$ $(1,000)$ $(1,000)$ $(1,000)$ $(1,000)$		- Hydro	1,311	2,258	2,434	1,833	2,261	1,914	2,353
Administration & other $13,133$ $16,528$ $11,873$ $13,195$ $12,321$ $11,892$ $9,779$ Depreciation $19,215$ $17,258$ $17,798$ $18,589$ $17,102$ $15,490$ $14,918$ Total $99,072$ $96,676$ $85,249$ $70,812$ $62,079$ $54,701$ $53,884$ Operating income $12,419$ $7,902$ $10,010$ $8,047$ $6,545$ $8,679$ $9,718$ Interest(4,130) $(1,944)$ $(2,257)$ $(2,311)$ $(2,850)$ $(2,914)$ $(3,135)$ Net profit before tax $8,289$ $5,958$ $7,753$ $5,736$ $3,695$ $5,765$ $6,583$ Income tax expense(2,831) $(4,957)$ $(4,338)$ $(3,709)$ $(2,665)$ $(3,319)$ $(5,013)$ Net profit after tax $5,458$ $1,001$ $3,415$ $2,027$ $1,030$ $2,446$ $1,570$ Appraisal element in depreciation $3,478$ $5,359$ $5,811$ $5,344$ $4,719$ $4,175$ $4,265$ Retained earnings brought forward $64,107$ $60,747$ $54,521$ $48,650$ $45,301$ $40,680$ $36,045$ Final/Interim dividend $(2,000)$ 00 $(500)$ $(1,400)$ $(1,000)$ $(1,200)$ Self insurance fund $(3,000)$ $(3,000)$ $(3,000)$ $(1,000)$ $(1,000)$ $(1,000)$ $(1,000)$		- Diesel	16,937	16,309	14,850	12,307	10,183	9,343	8,356
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		Transmission & distribution	4,055	3,681	5,458	4,285	4,254	3,212	3,725
Total99,07296,67685,24970,81262,07954,70153,884Operating income12,4197,90210,0108,0476,5458,6799,718Interest(4,130)(1,944)(2,257)(2,311)(2,850)(2,914)(3,135)Net profit before tax8,2895,9587,7535,7363,6955,7656,583Income tax expense(2,831)(4,957)(4,338)(3,709)(2,665)(3,319)(5,013)Net profit after tax5,4581,0013,4152,0271,0302,4461,570Appraisal element in depreciation3,4785,3595,8115,3444,7194,1754,265Retained earnings brought forward64,10760,74754,52148,65045,30140,68036,045Final/Interim dividend(2,000)00(500)(1,400)(1,000)(1,200)Self insurance fund(3,000)(3,000)(3,000)(1,000)(1,000)0		Administration & other	13,133	16,528	11,873	13,195	12,321	11,892	9,779
Operating income $12,419$ $7,902$ $10,010$ $8,047$ $6,545$ $8,679$ $9,718$ Interest $(4,130)$ $(1,944)$ $(2,257)$ $(2,311)$ $(2,850)$ $(2,914)$ $(3,135)$ Net profit before tax $8,289$ $5,958$ $7,753$ $5,736$ $3,695$ $5,765$ $6,583$ Income tax expense $(2,831)$ $(4,957)$ $(4,338)$ $(3,709)$ $(2,665)$ $(3,319)$ $(5,013)$ Net profit after tax $5,458$ $1,001$ $3,415$ $2,027$ $1,030$ $2,446$ $1,570$ Appraisal element in depreciation $3,478$ $5,359$ $5,811$ $5,344$ $4,719$ $4,175$ $4,265$ Retained earnings brought forward $64,107$ $60,747$ $54,521$ $48,650$ $45,301$ $40,680$ $36,045$ Final/Interim dividend $(2,000)$ 00 $(500)$ $(1,400)$ $(1,000)$ $(1,200)$ Self insurance fund $(3,000)$ $(3,000)$ $(3,000)$ $(1,000)$ $(1,000)$ $(1,000)$ $(1,000)$	]	Depreciation	19,215	17,258	17,798	18,589	17,102	15,490	14,918
Interest(4,130)(1,944)(2,257)(2,311)(2,850)(2,914)(3,135)Net profit before tax8,2895,9587,7535,7363,6955,7656,583Income tax expense(2,831)(4,957)(4,338)(3,709)(2,665)(3,319)(5,013)Net profit after tax5,4581,0013,4152,0271,0302,4461,570Appraisal element in depreciation3,4785,3595,8115,3444,7194,1754,265Retained earnings brought forward64,10760,74754,52148,65045,30140,68036,045Final/Interim dividend(2,000)00(500)(1,400)(1,000)(1,200)Self insurance fund(3,000)(3,000)(3,000)(1,000)(1,000)00			99,072	96,676	85,249	70,812	62,079	54,701	53,884
Net profit before tax8,2895,9587,7535,7363,6955,7656,583Income tax expense(2,831)(4,957)(4,338)(3,709)(2,665)(3,319)(5,013)Net profit after tax5,4581,0013,4152,0271,0302,4461,570Appraisal element in depreciation3,4785,3595,8115,3444,7194,1754,265Retained earnings brought forward64,10760,74754,52148,65045,30140,68036,045Final/Interim dividend(2,000)00(500)(1,400)(1,000)(1,200)Self insurance fund(3,000)(3,000)(3,000)(1,000)(1,000)00	(	Operating income	12,419	7,902	10,010	8,047	6,545	8,679	9,718
Income tax expense(2,831)(4,957)(4,338)(3,709)(2,665)(3,319)(5,013)Net profit after tax5,4581,0013,4152,0271,0302,4461,570Appraisal element in depreciation3,4785,3595,8115,3444,7194,1754,265Retained earnings brought forward64,10760,74754,52148,65045,30140,68036,045Final/Interim dividend(2,000)00(500)(1,400)(1,000)(1,200)Self insurance fund(3,000)(3,000)(3,000)(1,000)(1,000)00		Interest	(4,130)	(1,944)	(2,257)	(2,311)	(2,850)	(2,914)	(3,135)
Net profit after tax5,4581,0013,4152,0271,0302,4461,570Appraisal element in depreciation3,4785,3595,8115,3444,7194,1754,265Retained earnings brought forward64,10760,74754,52148,65045,30140,68036,045Final/Interim dividend(2,000)00(500)(1,400)(1,000)(1,200)Self insurance fund(3,000)(3,000)(3,000)(1,000)(1,000)00	1	Net profit before tax	8,289	5,958	7,753	5,736	3,695	5,765	6,583
Appraisal element in depreciation 3,4785,3595,8115,3444,7194,1754,265Retained earnings brought forward 64,10760,74754,52148,65045,30140,68036,045Final/Interim dividend(2,000)00(500)(1,400)(1,000)(1,200)Self insurance fund(3,000)(3,000)(3,000)(1,000)(1,000)00		Income tax expense	(2,831)	(4,957)	(4,338)	(3,709)	(2,665)	(3,319)	(5,013)
Retained earnings brought forward 64,10760,74754,52148,65045,30140,68036,045Final/Interim dividend(2,000)00(500)(1,400)(1,000)(1,200)Self insurance fund(3,000)(3,000)(3,000)(1,000)(1,000)00		Net profit after tax	5,458		3,415	2,027	1,030	2,446	1,570
Final/Interim dividend(2,000)00(500)(1,400)(1,000)(1,200)Self insurance fund(3,000)(3,000)(3,000)(1,000)(1,000)0		Appraisal element in depreciation	n 3,478	5,359	5,811	5,344	4,719	4,175	4,265
Self insurance fund         (3,000)         (3,000)         (1,000)         (1,000)         (1,000)         0		Retained earnings brought forward	d 64,107	60,747	54,521	48,650	45,301	40,680	36,045
		Final/Interim dividend	(2,000)	0	0	(500)	(1,400)	(1,000)	(1,200)
Retained earnings carried forward 68,043 64,107 60,747 54,521 48,650 45,301 40,680		Self insurance fund	(3,000)	(3,000)	(3,000)	(1,000)	(1,000)	(1,000)	0
	]	Retained earnings carried forward	68,043	64,107	60,747	54,521	48,650	45,301	40,680

Notes to the Financial Statements For the year ended December 31, 2007 (Expressed in Eastern Caribbean Dollars)

	2007	2006	2005	2004	2003	2002
GENERATING PLANT (KW	/)					
Site Rated Capacity (KW)						
St. Vincent	33,195	33,195	33,195	33,195	30,635	31,235
Bequia	2,931	2,931	2,931	2,156	2,156	2,160
Union Island	1,270	1,270	1,270	1,270	1,270	910
Canouan	3,120	3,120	3,120	3,120	3,120	3,120
Mayreau	180	180	180	180	180	0
Firm Capacity (KW)						
St. Vincent	26,065	26,065	26,065	26,485	20,120	16,230
Bequia	1,900	1,900	1,900	1,860	1,080	1,000
Union Island	1,110	1,110	1,110	1,121	695	311
Canouan	2,700	2,700	2,700	2,600	1,300	788
Mayreau	180	180	180	180	60	0
Peak Demand (KW)	100	100	100	100		
St. Vincent	19,160	19,160	18,640	17,120	16,270	16,050
Bequia	1,325	1,325	1,325	1,200	1,140	1,065
Union Island	517	517	487	487	434	428
Canouan	2,154	2,154	2,021	1,821	734	1,065
Mayreau	40	40	39	38	26	0
Iviayreau	10	10	55	50	20	0
PRODUCTION AND SALE	s //					
Gross Generation (kWhs)						
Hydro	22,713,780	23,193,142	25,539,830	27,146,531	20,712,180	22,026,517
Diesel	118,378,885	111,109,123	106,211,315	93,595,252	87,528,028	79,819,913
Dieser	141,092,665	134,302,265	131,751,145	120,741,783		101,846,430
Own Use	3,624,125	3,929,090	4,225,112	3,803,796	2,980,268	1,638,581
Net Generation	137,468,540	130,373,175	127,526,033		105,259,940	
Sales (kWhs)		100,070,175	127,520,000	110,507,507	105,255,510	100,207,015
Domestic	56,747,530	54,867,257	53,687,894	50,493,950	47,194,734	44,185,435
Commercial	58,941,289	54,134,549	53,541,364	47,087,122	39,004,275	36,570,640
Industrial	6,832,412	6,586,653	6,308,552	6,146,615	6,520,330	6,499,779
Street lighting	2,930,481	2,936,597	2,880,824	2,796,146		2,568,841
Total Sales	125,451,712	118,525,056		106,523,833	95,430,655	89,824,695
Loss (% of Net Generation)	8.74%	9.08%	8.17%	8.9%	9.3%	10.4%
Number of Consumers at Year-End						
Domestic		20 710	21 601	20.204	20 525	29 505
Commercial	33,705	32,710	31,681	30,304	29,535	28,595
Industrial	4,147	4,055	3,947	3,825	3,667	3,554
	28	28	29 47	32	34	35
Street lighting	47 37,927	47 36,840	35,704	47 34,208	46 33,282	46 32,230
	37,927	30,040	55,704	54,200	33,202	52,250

# NOTES

# NOTES



REGISTERED OFFICE Paul's Avenue Kingstown St. Vincent & the Grenadines